

HIT YOUR UNIT GOAL AND GET A 5% BONUS COMMISSION!



At your District Popcorn Kickoff your District Executive and District Team will tell you what your unit goal is for the 2020 Trails End Popcorn Sale. You are welcome and encouraged to set a higher unit goal with the Scouts, Parents and leaders in your unit. However, if your unit achieves the goal that is set for you and if you turn in this form by the deadline below, your unit will qualify for a 5% bonus commission.

The Cape Fear Council and the volunteer leadership of this year's Trails End Popcorn Sale believes that it makes sense to reward units that achieve at a high level with the 2020 Popcorn Sale. We also understand that it is important to find a way to be as consistent as possible in rewarding units for achieving goals, no matter how large or small each unit is.

The 2020 Unit Popcorn goals were set by determining how many Scouts were registered in each unit during June, 2020. Then, this figure was multiplied by \$300 to determine the overall sales goal for each unit throughout the Council. Therefore, the more youth your unit recruits prior to the end of the popcorn sale the less each Scout will have to sell on average to achieve your unit's popcorn goal. So go ahead and recruit more youth into Scouting!

If your unit qualifies for the 5% commission you must turn in this form to your District Executive or to the Scout Office with final payment on or before December 2, 2020. If your unit meets this deadline, 5% of your gross popcorn sales will be deposited into your Scout Shop account at the Service Center in Wilmington by December 18, 2020.

Bonus requests turned in after December 2, 2020 will not be considered.

Circle One: Pack Troop Crew Post # _____ District: _____

2020 Unit Popcorn Sales Goal
(Must be figure given out at your District Kickoff)

2020 Actual Unit Popcorn Sales

Unit Popcorn Chairman & Phone #

District Executive or Council Staff